Startup Champions @EPFL
Swiss fintech startups: the road ahead

Date: Thursday, November 17th, 2016
Time: From 17:30 – 20:00 (doors open 17:00)
Place: Rolex Learning Center Forum, EPFL

Keynote:
„Success recipe for entrepreneurs“
George Koukis
Founder of Temenos
TEMENOS

3 fintech Startups on the starting blocks:
Sebastien Thevenaz
Co-founder and CTO of InvestGlass
Stijn Pieper
Co-founder and CTO of Advanon
Francois Briod
Co-founder of Monito
monito

Registration free but mandatory: www.venturelab.ch/SC

https://enclair.epfl.ch
User: x-start-upchamp
Pwd: dolcub19

#SUchamps @EPFL
@venturelab_ch
Welcome message

Jordi Montserrat
venturelab

Hervé Lebret
Innogrants

http://www.venturelab.ch
http://vpiv.epfl.ch/innogrants
The last conference of an era...?

http://www.venturelab.ch

Startup Champions @ EPFL

http://vpiv.epfl.ch/innogrants
Fascinating Readings

“Nurturing a culture of dissent and eccentricity”
Cross-functional innovation and technology hub

The Start-up Plateau is a space where employees can access resources in terms of the people, equipment and methodologies that will help them accomplish their projects faster. At the Plateau, employees can mix with start-ups chosen by the Group’s business lines and other departments. The aim is to foster collaborative working between internal and external project teams and the French technology ecosystem. External experts will also be invited to the Plateau, depending on need, to assist employees and the start-ups in their projects: legal advisers, designers, facilitators, etc.

In a space measuring around 1000m², the Plateau has two war rooms, a fab lab, a creativity room, demonstration modules for presenting innovations, a stage for pitches and presentations and spacious co-working and meeting areas.

https://www.societegenerale.com/en/the-dunes
https://www.periscope.tv/w/1yNGaAwZgYRGj
Contact: Raphael.Wanneroy@socgen.com
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for your roll out.

Successful founders **BACKING**
startup talents.

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**World-class STARTUPS.**
Swiss made.

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## Startup Essentials

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<tr>
<th>Date</th>
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<th>Event Details</th>
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<tr>
<td>16.11.2016</td>
<td>EPFL</td>
<td><strong>Startup Essential Workshop No. 7:</strong> Building an Investable Venture</td>
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<td></td>
<td></td>
<td>Intellectual capital and legal aspects with Juliette Ancelle (Associate id est avocats)</td>
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<tr>
<td>22.11.2016</td>
<td>ETH</td>
<td><strong>Startup Acceleration Workshops:</strong> Pitch Training</td>
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<tr>
<td>23.11.2016</td>
<td>EPFL</td>
<td><strong>Startup Essential Workshops No. 8:</strong> Closing the Investment</td>
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<td>Accessing investors and the funding process with Jimi Pulciano (Member of the EMBA Teaching Team at IMD business school)</td>
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<tr>
<td>29.11.2016</td>
<td>ETH</td>
<td><strong>Startup Acceleration Workshop No. 8:</strong> Building an Investable Venture</td>
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<td>Intellectual capital and legal aspects with Karim Maizer (Partner at Kellerhals Carrard)</td>
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<td>06.12.2016</td>
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<td><strong>Startup Acceleration Workshops: Demo Day</strong></td>
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<tr>
<td></td>
<td></td>
<td>Demo Day with jury &amp; networking (invitation only)</td>
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“From 3 co-founders at launch, supported by venturelab, Sensefly grew to more than 80 employees and joined the Parrot group”

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Jean-Christophe Zufferey
Co-Founder & CEO, Sensefly
Swisscom Startup Challenge

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We offer:
- Market & customer access
- Cooperations & Partnerships
- Know-how & transfer into practice

startup@bkw.ch
We are looking for start-ups in the following fields:
Applications for the **venture leaders Technology in Silicon Valley** (deadline Jan 2017) and **Fintech in New York** (deadline March 2017)

The Swiss national startup team

**Born Globals from Switzerland**

Become a member of the Swiss national startup team. Grow your business and pitch Venture Capital in New York, Boston, Shanghai, Beijing, Shenzhen and Hong Kong with the business development programs of venturelab

#vleaders

[www.venture-leaders.ch](http://www.venture-leaders.ch)

16 years of bringing Swiss startup team to high-tech hotspots: **New York, Boston, Beijing, Shanghai and more**

313 venture leaders in all high-tech sectors that have:

- Created 3'500+ jobs
- Generated more than CHF 1 Billion investment
- Won multiple international awards

Supported by:
A PHILANTHROPIC INITIATIVE OF A PRIVATE CONSORTIUM

130’000 TO KICK START YOUR VENTURE

1. PITCH | 10K
Pitch your business idea

Kickers Camp 1

CHF 130,000
Money for your startup
Having nothing then a great idea with high potential is usually not enough to get funding. At venture kick you only need strong execution skills and a high learning capacity.
Get funded in 3 stages

2. CASE | 20K
Present your business case

Kickers Camp 2

KICKERS CAMPS
Push to get traction
Learn from proven entrepreneurs how to structure your pitch and to develop your business. You will be guided to successfully approach customers and to close deals with investors.
Access our resources

3. KICK | 100K
Kick-start your startup

Kickers Camp 3

POWER NETWORK
Exposure to investors
Get exposed to the greatest network of investors and industry innovation experts in Switzerland. You’ll get substantial media coverage on top to attract even more investors.
Meet the jury
Program

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17h00 Doors opening and registration

17h30 Welcome and News

Hervé Lebret, Manager of Innograntr @EPFL

Jordi Montserrat, Manager venturelab western Switzerland

17h45-18h10 Keynote “Success recipe for entrepreneurs”
George Koukis, Founder of Temenos

18h10-18h30 3 fintech startups on the starting blocks:

Advanon: The invoice market
Monito: The money transfer
InvestGlass: Robot advisors for the financial industry

18h30-19h00 Roundtable discussion “Swiss fintech startups: the road ahead”

19h00 Wrap-up and networking apero

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Koukis was born in Chalkida in 1946. In 1971, he relocated together with his pregnant wife in Australia on a low budget of $70 dollars. First, he worked in the computing systems department of Qantas while studying at the University of Technology in Sydney. After several years, he worked for the Australian branch of MCA, an Atlanta based American multinational computing systems company to be appointed Head of the Australian MCA branch only 3 years later.

He started building a big fortune, but later lost it following the stock market crisis of 1987. In 1993, he bought Temenos, a small but rather dynamic Swiss company, specializing in banking computing systems. At the beginning of 2000, Temenos entered the stock market, with estimated capitalization value at CHF2 billion.
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3 Fintech Start-ups on the Starting Block

Sébastien Thévenaz

InvestGlass
the best way to invest

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3 Fintech Start-ups on the Starting Block

Stijn Pieper

Advanon
The invoice market

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